PSG Global Solutions

Maximize your recruiting resources while minimizing your cost.

At A Glance

- PSG Global Solutions is the leading provider of offshore recruiting support to the staffing and recruiting industry.
- PSG has close to 800 recruiting resources in the Philippines supporting the staffing industry, including more than 20% of the top 50 staffing companies in the Staffing Industry Analysts Top 100 list.
- Our client-focused and metrics driven approach has helped us achieve a net promoter score of 77% (% Promoter - % Detractor), in the same range as leaders like Apple and Amazon.

How We Partner with Staffing Companies

PSG works with each client to understand how we can best support their business, with a focus on producing strong quantifiable returns for the client. We offer three core services:

- **Sourcing:** PSG researchers identify passive and active candidates based on client job orders.
- **Screening/Recruiting:** PSG recruiters identify and qualify active candidates based on client job orders.
- Administrative Support: PSG team members perform a variety of tasks in support of a client's core recruiting process.



Customer Quote:

We offer PSG as a resource to all of our recruiters, and the correlation between heavily utilizing PSG and having more placements is striking.

– EVP of \$1B+ Staffing Company Client

Case Example

PSG supports a \$500M+ staffing company on a range of VMS job orders. PSG recruiters have similar placement and gross margin results as compared to local client recruiters, but a 70% lower fully loaded cost.



This combination of similar results for less than half the cost allows our client to profitably service a broader range of VMS accounts and job orders.